

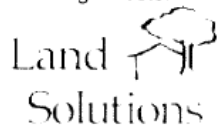
From: Shannon Densham
Sent: Tuesday, October 15, 2013 8:37 AM
To: Kris L. Denny
Subject: RE: reference

We at Land Solutions were seeking a true CRM solution that would allow us to capture important business intelligence electronically, while providing a centralized information resource for the entire company.

We embarked on a project to identify an "off-the-shelf" program that could be customized to our unique business model that would meet our operational goals and sales directives. Act! allowed us to integrate our contact databases, email communications and sales processes into and organized environment for our team.

Paul Messino and his team were instrumental with implementation of a solid software solution, while providing us with the hands on customer support & training needed for our unique business. We are thankful for the service they were able to provide and the solution that keeps our business on track!

Shannon Densham
Marketing Director



Land Solutions Inc
10471 Six Mile Cypress Pkwy #402
Fort Myers, FL 33966